



Radius Academy for Corporate Training (R-ACT)

Give Yourself the Winning Edge

www.r-act.net

www.radiusglobal.org

**Public and In-house Customized Training Solutions, Conferences,
Workshops, Professional Courses, and Certifications**



About R-ACT:

Radius Academy for Corporate Training (R-ACT) is a Lahore based institute and a sister concern of an outsourcing and consulting firm named as Radius Global.

Our Objective is to help your workforce in learning practical management skills best suitable to achieve your organization's goals. We train your workforce to groom them professionally and become result oriented in completing their tasks and targets. We suppose that challenging situations and targets require a trusted partner. And we help your team transform your targets and challenges into results and your business profits.

We believe that professionalism is earned through experience and learned through effective training & coaching. We are dedicated to people development and look for opportunities to help them Learn, Perform and Grow and emerge as successful individuals in their lives and for their organizations.

Why R-ACT?

Among so many training institutions, one might question why to pick R-ACT for any sort of required training? Here are the reasons why and how we stand out different among our competitors.

- Diversified scope of trainings
- Experienced trainers from abroad as well
- Best corporate trainers of Pakistan are on board
- Massive Social Networking, as people from all business sectors and age groups are invited

Our Learning Methodology:

- Slide presentations
- Brain storming
- Group activities
- Syndicate exercises
- Individual presentations
- Real life case studies
- Role plays
- Debriefs and facilitated reviews
- Learning Sustainment plan





Training Modules:

We provide Trainings on the following areas:

- Human Resource Management
- Personal Excellence
- Sales and Marketing
- Strategy, Leadership and Team Building
- Finance and Accounting
- Information Systems
- HSSE, Business Laws and others

1. Human Resource Management:

- *Coaching & Mentoring Skills for Managers*
- *Interviewing Skills - Hire the Best*
- *Human Resources Management Briefcase*
- *Performance Appraisal and Compensation Management*
- *Job Profile Analysis & Designing Job Descriptions*
- *Effective Interview & Resume Writing skills*

2. Personal Excellence:

- *Art of Self Branding™*
- *Achieving Personal Effectiveness*
- *Effective Interpersonal Skills*
- *Effective Communication & Presentation Skills*
- *Effective Time & Stress Management Skills*
- *Power of Positive Attitude – Motivational skills*
- *Personal Grooming and Business Etiquettes*

3. Sales and Marketing

- *Consultative Selling Skills | Winning the Prospects™*
- *Sales Force Management and Structuring*
- *Sales Leadership*
- *Sales Coaching for Performance Development*
- *Competencies of High Performing Sales Managers*
- *Sales Territory Management*
- *One Minute Sales Call*
- *Telephone Selling to International Clients*
- *Phone Selling Made Simple*
- *Mastering Direct Selling*



- *Dynamic Sales Presentations*
- *Retail Selling & Merchandising*
- *Who will be taking Care of Your Customers? You or Your Competitors™*
- *Customer Services in Internet Age*

4. Strategy, Leadership and Team building:

- *Problem Solving and Decision Making Skills*
- *Strategic Leadership*
- *Outclass Team Building*
- *Operations Management*
- *Essential Managerial Skills*
- *The Champion Supervisor*

5. Accounting and Finance

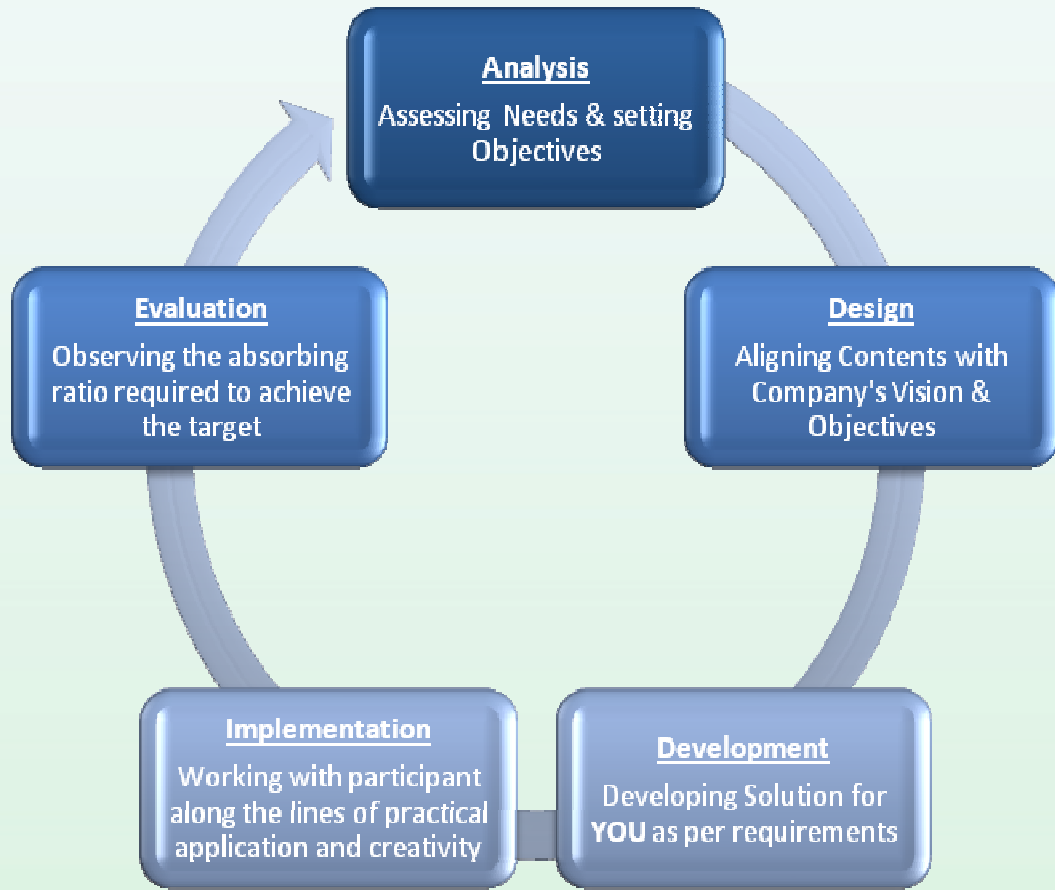
- *Finance for Non-Finance Managers*
- *Project Appraisal with Financial Modeling*
- *Credit Risk Analysis*
- *Prudential Regulation for Banks*
- *Understanding Financial Statements*
- *Compliance & Risk Management*
- *Peach Tree Accounting*

6. Information Systems

- *MS Excel for Beginners*
- *MS Excel Advance*
- *MS Project*
- *MS Access*
- *MS Office*
- *SPSS*
- *ERP*



Our Training Need Assesment:





Our Facilitators:

There are so many trainers in the panel of R-ACT having their own specialties. A brief Introduction of some of those trainers is as follows:

Mr. Furqan Mehmood - a Successful Entrepreneur, an International Business Consultant, and Professional Corporate Trainer from USA having experience of more than 10 years. His areas of expertise are sales and marketing, entrepreneurship and leadership, and personal excellence.

Mr. Zeeshan Lakhpaty - a Corporate Trainer and HR professional having trained more than five thousand participants on different topics. He has training experience of more than 10 years. His areas of expertise are Human Resource Management, Leadership, Team building, and Personal Excellence.

Mr. Javed Akhtar - specializes in Advanced Facilitation, Training and Coaching Skills from Cambridge University UK. Javed has rich and diversified work experience of 35 years in Selling, Sales Management, and Sales Training and on job coaching. He has trained over 3000 participants and spent 15 years in sales training & development at GSK.

Mr. Faisal Akbar Awan - a senior facilitator and HR consultant. A part from his academic excellence he has been attending various management development courses from few world class institutions including Singapore Institute of Management, Lahore University of Management Sciences etc. His areas of expertise are Human Resource Management and Personal Excellence.

Mr. Adeel Anwar - a proactive and committed HRD professional with 10+ years' diverse experience in career development, HRM Practices, people / culture Orientation, strategy/structures , compensation frameworks, operations, performance management systems and talent management. Has been associated with Metro Cash and Carry, NetSol, PTV, NUST, FAST and many more as Head HRD and Training.

Mr. Wasif Mazhar – a senior facilitator and Learning and Development Consultant. His areas of expertise are Human Resource Management, Personal Excellence, Professional and Corporate Grooming. He has been associated with TRG Pakistan, Mobilink, and Ali Akbar Group.

Miss Saman Khalil – Lead Trainer and Internal Auditing Consultant. His areas of expertise are HSSE (Quality, Health & Safety, Environment), Information security Management Systems. She has conducted management systems audits and Trainings of more than 400 companies both nationally and internationally.



Mr. Chaudhry Imtiaz Hussain – Consultant Human Resources, Lawyer, and Senior Facilitator. His areas of expertise are Business Laws and Human Resource Management. He has been associated as senior Trainer for National Foods, PTCL, SECP, Rafhan, Millat Tractors, United Nations, and Qarshi Industries and many more.

Mr. Zia ul Haque – Facilitator and Author. His areas of expertise are Finance and Accounting. He has twenty years of experience in Corporate Sector at senior management. He has 15 years of teaching experience in finance at IBA.

Mr. Idris Qamar – Lead Facilitator and Consultant. His areas of expertise are Credit Risk, Trade and Treasury, Prudential Regulations, Banking Laws, Asset Management, Operations Risk management, and Business Negotiations. He has been associated with Habib Bank Limited (HBL), National Institute of Banking & Finance (NIBAF), Institute of Bankers Pakistan (IBP), Banker's Development Institute (BDI), Allied Bank Limited, Small & Medium Enterprises Punjab, Saudi Pak Commercial Bank, Pakistan Institute of Technology & Commerce, and DF Deutsche Forfait AG Pakistan (Pvt.) Ltd. He has more than 35 years of experience in Banking Sector of Pakistan.



Who Benefited From Us?

People from following organizations has benefited from our training Solutions.

Banks and FI's:

- ✓ Bank Al-falah
- ✓ Muslim Commercial Bank (MCB)
- ✓ Bank Al-Baraka
- ✓ Kashf Foundation
- ✓

Hospitality Industry:

- ✓ Haven Continental Restaurant (Pvt). Ltd
- ✓ Hotel Amore
- ✓ Sizzle Enterprises
- ✓ Sizzle Group of Companies
- ✓ Café Needs

Consulting Firms:

- ✓ Abacus Consulting
- ✓ Mint Consulting Group

Real Estate:

- ✓ Assets and Investment Management LLC, USA
- ✓ Cash Flow Box, USA

Telecom:

- ✓ Mobilink
- ✓ The Resource Group (TRG)

Other Valuable Clients:

- ✓ ICI Pakistan
- ✓ BTECH
- ✓ Hum Rang
- ✓ Solutions Engineering
- ✓ Royal Pool
- ✓ FEI
- ✓ Mantaq Systems
- ✓ Ansa International
- ✓ Kamran Sheikh
- ✓ Rashid Steel
- ✓ Spring Town Home Services, Canada

Educational Institutes:

- ✓ FAST – NUCES
- ✓ Punjab University
- ✓ COMSATS
- ✓ University of Central Punjab
- ✓ Lahore University – Lahore Business School (LBS)
- ✓ GIFT University
- ✓ BNU
- ✓ Allied Schools

Health Care and Pharma:

- ✓ Novartis Pharma
- ✓ GlaxoSmithKline
- ✓ Contech International Health Consultants
- ✓ Cherry Pharmaceutica International
- ✓ Services Hospital
- ✓ Center of Advanced Endoscopy, USA

Manufacturers:

- ✓ Tri-Pack Films Limited
- ✓ Siara Textile
- ✓ Noor Rice Mills
- ✓ Paklite Group
- ✓ Watt n Volt
- ✓ Metal Formings PVT Ltd
- ✓ Millat Tractors
- ✓ Water Well Engineers
- ✓ Landi Ranzo

Retailers:

- ✓ Metro Cash & Carry
- ✓ Stylo Shoes
- ✓ Grace Shopping Mall

NGO's:

- ✓ Zahanat Foundation



Contact Details

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Training Need Assessment

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